



SAMFORD UNIVERSITY  
**CUMBERLAND**  
SCHOOL *of* LAW

**Trends in Commercial  
Real Estate**

*Co-sponsored with the Real Property, Probate & Trust Law Section  
of the Alabama State Bar*

**Friday  
November 18, 2011**  
McWane Science Center  
Birmingham, Alabama

**6.3 CLE hours, including 1 hour of ethics**

# Trends in Commercial Real Estate

November 18, 2011 - McWane Science Center

## Program Co-chairpersons:

**William C. "Beau" Byrd, II**

Bradley Arant Boult Cummings LLP, Birmingham, AL

**William R. Sylvester**

Baker, Donelson, Bearman, Caldwell & Berkowitz, PC, Birmingham, AL

**8:00 Registration and Continental Breakfast**

**8:20 Announcements and Welcome**

**8:30 Acquisition and Development Issues in the Current Real Estate Market**

**J. Murphy McMillan III**

Baker, Donelson, Bearman, Caldwell & Berkowitz, PC  
Birmingham, AL

**9:30 Networking Break**

**9:45 Title Insurance: Today's Most Prevalent Claims Issues**

**James A. Bradford**

Balch & Bingham LLP  
Birmingham, AL

**10:45 Commercial Real Estate Financing: Where Are We and Where Are We Heading?**

**Moderator: William "Beau" Byrd II**

Bradley Arant Boult Cummings LLP  
Birmingham, AL

**Thomas K. Genetti**

Senior Vice President  
BBVA-Compass Bank  
Birmingham, AL

**Chad T. Hagwood**

Executive Vice President, Originations  
Beech Street Capital  
Birmingham, AL

**C. Michael Prior**

Senior Vice President, Investments  
Protective Life Insurance Company  
Birmingham, AL

**6.3**CLE  
hours**1**ethics  
hour

**11:30 Lunch**

**12:30 Recent Developments and Hot Topics in Commercial Real Estate Law**

**W. Rodney Clement**

Bradley Arant Boult Cummings LLP  
Jackson, MS

**1:15 Ideas on Post-Disaster Rebuilding**

**Jesse P. Evans III**

Haskell Slaughter Young & Rediker, LLC  
Birmingham, AL

**2:00 Networking Break**

**2:15 Don't Fumble This One: Bankruptcy Basics for a Transactional Practice**

**Marie A. Moore**

Sher Garner Cahill Richter Klein & Hillbert L.L.C.  
New Orleans, LA

**3:15 Ethics for Everybody\***

**Timothy P. Chinaris**

Associate Dean and Professor of Law  
Faulkner University  
Jones School of Law  
Montgomery, AL

**4:15 Adjourn**

**\* Approved for 1 ethics hour**

## About the Program:

- Learn from experts about the current status and future prospects of the local real estate market
- Avoid ethical pitfalls in your practice
- Discover practical solutions to improve your practice and aid your clients
- Avoid blunders when parties are in bankruptcy
- Discover key strategies to better serve your clients

# 2011 Live Seminars

**Complete your 2011 CLE requirements with our remaining live seminar courses:**

- December 2** 18th Annual Employment Law Update
- December 9** Attacking the Expert's Opinion *with* Robert Musante
- December 16** The Amazing Case: How to Make a Commercial Case Come Alive *with* Thomas Mauet and Michael Cash
- December 28** 16th Annual CLE by the Hour

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Our large selection of online courses is convenient to view anytime, anywhere 24/7.

Pursuant to Alabama CLE Rule 4.1.16, you can receive half (6 CLE hours) of your CLE credit hours per year on-line.

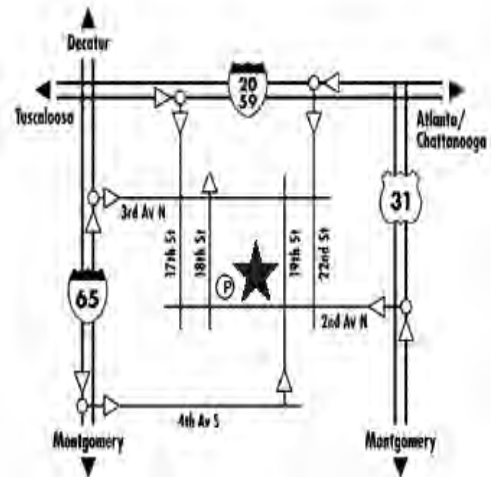
Go to: <http://cumberland.samford.edu/cle> and click on "Online, On-demand Courses."

## Seminar Location

### McWane Science Center

200 19th Street North  
Birmingham, AL 35203  
(205) 714-8300

Free Parking. Enter the McWane Science Center's parking deck on 2nd Avenue North, between 18th and 19th Streets. Enter the building from the marked, private entrance on the 3rd level of the parking deck. Please note that 8th Avenue North is marked Reverend Abraham Wood Jr. Blvd.



# Registration

Commercial Real Estate - November 18, 2011

**MAIL** Cumberland School of Law CLE  
Samford University  
P.O. Box 292275  
Birmingham, AL 35229

**ONLINE** <http://cumberland.samford.edu/cle>

**PHONE** (205) 726-2391 or (800) 888-7454

**FAX** (205) 726-2616

**1**

**\$309 SAVE MONEY With Advance Registration/Download Materials/CD ONLY** 48 hours prior to the seminar you will receive a code to download and print the written materials.

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You will be given a notebook of the written materials at the seminar.

**\$50 I Cannot Attend** Please send me the course materials on CD.

**\$329 At the Door** Includes materials on CD.

**2**

Name Mr./Ms. \_\_\_\_\_

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**Registration Fee:** Includes admission to the program, materials on a CD and lunch.

**CLE Credit:** Approved for 6.3 hours of CLE credit in Alabama, including 1.0 hour of ethics credit. Cumberland is an approved sponsor in other states where the amount of credit may vary.

**Cancellations & Refunds:** Prepaid registration fee will be refunded, upon request, up to 48 hours before the beginning of the seminar. Arrangements for substitutions may be made anytime prior to the seminar.

**Non-lawyers welcome:** Cumberland CLE programs are designed for practicing attorneys, but other professionals are welcome to attend.

**To request disability accommodations,** contact the CLE office at (205) 726-2391 or e-mail at [lawcle@samford.edu](mailto:lawcle@samford.edu).